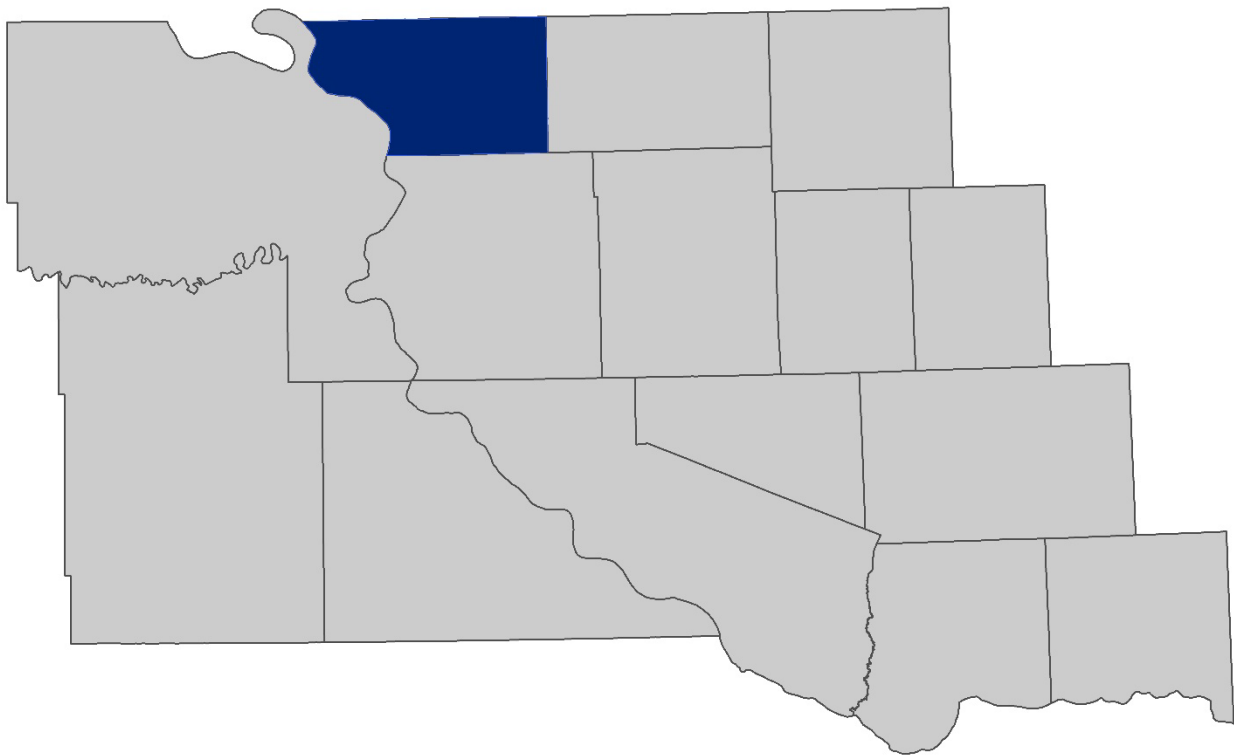


2023 PERFORMANCE REPORT

Planning & Development District III



Buffalo County

February, 2024

Planning & Development District III
PO Box 687 ❖ 1808 Summit Street
Yankton, South Dakota 57078
(605) 665-4408 or (800) 952-3562
www.districtiii.org

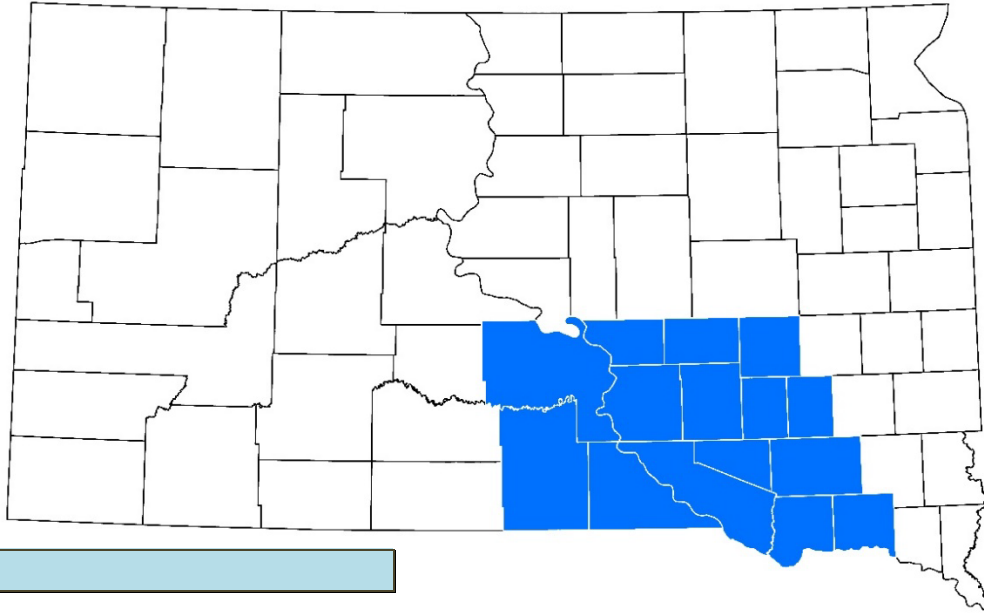


Introduction

This report summarizes the assistance provided to Buffalo County during 2023 and previous years. It also provides an overview of District III’s support to the region.

Background

District III is a voluntary association of county, municipal, and Tribal governments. The organization was established in May, 1973. The District is a federally designated “Economic Development District,” through the U.S. Economic Development Administration (EDA). Its relationship to local governments and professional expertise create an environment for productive development collaboration and cost-effective project implementation.



Services

District III provides “on call” staff support, involving:

- Application writing/financial packaging
- Project administration
- Community goal setting
- Research
- Land use planning
- Demographic analysis

Special services include:

- Small business loans (Areawide Business Council)
- Business consulting (Small Business Development Center)
- APEX Accelerators (formerly Procurement and Technical Assistance Center-PTAC)
- Mapping and computer assisted illustrations (Geographic Information System, project illustration, and modeling)
- Housing support (Governor’s House sales and SD Housing programs)
- Regional Food Business Center (RFBC)

Staff

Eric Ambrosio *Community Development Specialist*
 Greg Atkinson *GIS Technician*
 Fred Binder *Community Development Specialist*
 John Clem *Community Development Specialist*
 Lori Cowman *Director and ABC Administrator*
 Carrie Hauser *Chief Financial Officer*

Teresa Kokesh *Assistant ABC Administrator*
 Brian McGinnis *Community Development Specialist*
 Jen Moser *Administrative Professional*
 Harry Redman *GIS Coordinator*
 Sue Stoll *SBDC Director*

Agency Relationships

- District III has established significant professional relationships with a wide range of state and federal agencies. These interactions strengthen regional services and diversify District III's revenue base.
- District III compiles road status information annually for the South Dakota Department of Transportation (DOT). The data is used by DOT in its planning activities.
- District III hosts the Small Business Development Center (SBDC) office for the region. The SBDC provides high quality business consulting services at no cost.
- District III manages the Governor's House Program in the region on behalf of the South Dakota Housing Development Authority.
- District III provides assistance to businesses intending to bid on government contracts, through APEX Accelerators (formerly PTAC). APEX is funded by the Department of Defense, but the services apply to any government contract.
- District III assists businesses and local governments with System Award Management (SAM) registration through its APEX services. All entities receiving federal funding must be registered.
- District III provides financial recordkeeping support to the MRC Regional Rail Authority.
- District III has an annual technical assistance contract with the Governor's Office of Economic Development (GOED). The GOED has designated the planning districts as the entities responsible for preparing Community Development Block Grant Program and Building South Dakota Fund applications.
- District III has earned the trust of the South Dakota Department of Agriculture and Natural Resources (DANR) in preparing local applications and administering financial awards.
- District III works closely with the South Dakota Office of Emergency Management in preparing county plans and mitigation project applications. District staff also assist with Hazmat Plans.
- District III is a federal "Economic Development District," under the U.S. Economic Development Administration (EDA).
- District III routinely assists USDA Rural Development with applications and project administration.
- District III administers a Meat & Poultry Intermediary Lending Program (MPILP) through USDA Rural Development.

Regional Service Highlights in 2023

The following work activities had impacts beyond one county or were of a unique nature.

- District III continued to host the Small Business Development Center (SBDC), which provides free consulting services to businesses.
- District III continued to help its membership, concerning the American Rescue Plan Act (ARPA) project requirements.
- District III continued to assist its membership and dozens of businesses with System Award Management (SAM) registrations.
- District III continued to support the South Dakota Department of Transportation (DOT) with its annual Statewide Transportation Improvement Plan public input process.
- District III continued to assist the South Dakota DOT with road right-of-way and road inventory research.
- A total of 43 funding applications were prepared. Of these, 10 were approved, which totaled \$5,366,080 in outside financial assistance.
- A total of 14 Areawide Business Council (ABC) loans were approved for \$1,377,895, which leveraged \$6,323,255 in private investment and created or saved 92 jobs.

- Seven loans totaling \$1,184,148 were made to local meat lockers through the new Meat & Poultry Intermediary Lending Program (MPILP).
- District III updated its regional Comprehensive Economic Development Strategy (CEDS), in compliance with U.S. Economic Development Administration (EDA) requirements.
- District III sent out 49 Governor's House Program information packets to potential buyers throughout the region.
- District III participated in quarterly conference calls with the South Dakota Housing Development Authority on statewide housing assistance issues.
- District III continued to provide staff support to the MRC Regional Rail Authority.
- District III assisted 13 member and four nonmember counties with NG911 databases and provided technical support to another two member counties.
- District III is maintaining GIS websites for 29 counties and providing GIS support for 37 counties.
- District III maintains 22 Arconline accounts for counties and/or cities for infrastructure mapping.
- The District continues to assist its members by administering \$167,663,537 in State Revolving Fund (SRF) Program assistance, as part of the state's ARPA allocation.
- District III partnered with other agencies in a 3-state (MN, ND, SD) area to create the North Central Regional Food Business Center (RFBC).

Return on Investment

BUFFALO COUNTY

Membership 1973 – 2023

Financial Assistance Received \$3,085,870

2023 Application Activity

Applicant	Date Submitted	Project	Program	Request	Status

2023 Total:

Small Business Support

The Areawide Business Council (ABC) has not made any loans in Buffalo County.

The Small Business Development Center (SBDC)'s historic impact on the county is 12 clients.

Governor's House Program

The Governor's House Program has sold 25 houses in Buffalo County:

23 in Fort Thompson

2 in Gann Valley

2023 Buffalo County Work Activities

- Provided APEX Accelerator Services to 4 clients/entities in Buffalo County (services include procurement/government contracting and SAM registrations/renewals)
- Reviewed housing issues with the Crow Creek Sioux Tribe
- Helped Buffalo County with a highway plan
- Provided Geographic Information System (GIS) based assistance on property splits to Buffalo County
- Assisted Buffalo County with updates to 911 maps
- Maintained a GIS website for Buffalo County
- Continued to maintain/develop a parcel website for Buffalo County
- Assisted in assigning rural addresses

Previous Application Activity

2020	Crow Creek (West Nile) – West Nile Virus \$1,697
2019	Crow Creek (West Nile Virus Prevention) – West Nile Virus \$1,697
2018	Crow Creek (West Nile Virus Grant) – West Nile Virus \$1,972
2017	Buffalo County (Gann Valley Tornado Safe Room) – HMGP \$3,075
2017	Crow Creek Tribe (Tornado Safe Rooms) – HMGP \$24,600
2014	Buffalo County (Buffalo County Disaster Mitigation Plan Update) – HMGP \$7,500
2011	Crow Creek Tribe (suicide prevention project) – SAMHSA \$1,429,489
2010	Buffalo County Energy Efficiency Improvements (Hwy Shop) – EECBG \$5,330

2008	Crow Creek Sioux Tribe (suicide prevention program) – SAMHSA \$1,316,650
2008	Crow Creek Sioux Tribe (nutrition education program) – USDA \$8,000
2008	Crow Creek Sioux Tribe (Circles of Care) – SAMHSA \$285,860

Previous Assistance Highlights

2022	Reviewed a federal program, involving electric school buses, with the Crow Creek Sioux Tribe School District and Rural Electric representatives
2020	Provided information and technical assistance on the South Dakota Local Government COVID Recovery Fund to Buffalo County
2016	Completed Rural Site Analysis Program Research for Buffalo County
2015	Buffalo County Transportation System Planning Support
2012	Crow Creek Sioux Tribe Comprehensive Development Plan Outline
2011	Buffalo County Redistricting
2011	Buffalo County Opt Out Information
2011	Buffalo County Flood Mapping
2011	Buffalo County Pre-disaster Mitigation Plan Update
2010	Crow Creek Sioux Tribe Harvest and Rural America Initiatives Administrative Support
2009	Buffalo County Personnel Handbook
2007	Buffalo County Bird Flu Plan
2005	Buffalo County Parcel Project
2005	Buffalo County Rural Addressing
2003	Buffalo County Pre-Disaster Mitigation Plan
2003	Buffalo County Local Emergency Operation Plan

Bottom Line

District III membership has always paid dividends for its local government and Tribal members. District III provides:

- ✓ Access to professional development staff at a deeply discounted cost
- ✓ Access to an institutional program and project memory that covers 50 years
- ✓ Access to specialty services that would be unaffordable for the majority of project sponsors (Geographic Information System and project illustration)
- ✓ Access to a revolving loan fund and first-class business consultants
- ✓ Access to an organization that has earned state and national respect for excellence

District III is your organization.

Regional Overview – Specialty Services

**SOUTH DAKOTA
HOUSING**



The Governor's House

LOCATION	NUMBER OF UNITS PURCHASED IN 2023	HISTORIC
AURORA		
Plankinton	1	27
Stickney	-	10
White Lake	-	16
BON HOMME		
Avon	1	10
Scotland	-	8
Springfield	-	8
Tabor	-	9
Tyndall	1	13
BRULE		
Bijou Hills	-	1
Chamberlain	2	29
Kimball	1	7
Pukwana	-	7
BUFFALO		
Fort Thompson	-	23
Gann Valley	-	2
CHARLES MIX		
Dante Lake	-	1
Geddes	-	2
Greenwood	-	1
Lake Andes	-	14
Marty	-	10
Platte	-	11
Ravinia	-	1
Running Water	-	1
Wagner	-	22
DAVISON		
Ethan	-	11
Mitchell	8	75
Mount Vernon	1	11
DOUGLAS		
Armour	1	9
Corsica	-	7
Delmont	-	3
Harrison	-	1
GREGORY		
Bonesteel	-	3
Burke	1	6
Dallas	-	7
Fairfax	-	1
Gregory	-	15
Herrick	-	1

LOCATION	NUMBER OF UNITS PURCHASED IN 2023	HISTORIC
HANSON		
Alexandria	-	13
Emery	-	3
Fulton	-	13
HUTCHINSON		
Dimock	-	2
Freeman	-	1
Menno	-	5
Parkston	-	5
Tripp	-	1
JERAULD		
Alpena	-	2
Lane	-	1
Wessington Springs	-	8
LYMAN		
Kennebec	-	2
Lower Brule	-	8
Oacoma	1	5
Presho	-	2
Reliance	-	4
Vivian	-	1
SANBORN		
Letcher	-	5
Woonsocket	3	15
TODD		
St. Francis	-	2
TRIPP		
Carter	-	2
Colome	-	7
Winner	1	11
YANKTON		
Gayville	-	6
Irene	-	6
Lesterville	-	1
Mission Hill	-	5
Tabor (rural-Yankton co.)	-	2
Utica	-	3
Volin	-	2
Yankton	-	44
TOTAL	22	570



LOCATION	2023 CLIENTS
Aurora	4
Bon Homme	3
Brule	7
Buffalo	4
Charles Mix	18
Davison	10
Douglas	6
Gregory	9
Hanson	4
Hutchinson	8
Jerauld	8
Lyman	7
Sanborn	5
Tripp	10
Yankton	25
Total	133



CLIENT REPORT

COUNTY	2023			HISTORIC	
	ACTIVE CLIENTS	JOB CREATED OR RETAINED	Project Totals	CLIENTS	INVESTMENT
Aurora	5	13	\$489,798	100	\$10,442,898
Bon Homme	1	0	\$0	206	\$5,878,061
Brule	10	30	\$1,773,215	232	\$19,750,487
Buffalo	0	0	\$0	12	\$0
Charles Mix	9	13	\$690,153	333	\$16,364,656
Davison	10	4	\$440,000	705	\$34,775,761
Douglas	6	2	\$139,274	88	\$5,089,906
Gregory	6	14	\$1,471,704	149	\$10,079,463
Hanson	0	0	\$0	62	\$6,320,800
Hutchinson	5	0	\$0	281	\$23,544,850
Jerauld	3	0	\$0	97	\$3,089,995
Lyman	3	9	\$350,000	80	\$350,000
Sanborn	1	0	\$0	83	\$6,673,871
Tripp	3	15	\$1,193,250	119	\$4,446,361
Yankton	18	2	\$1,300,605	861	\$54,848,911
Total	80	102	\$7,847,999	3408	\$201,656,020



2023 LOAN SUMMARY

COUNTY	TYPE	LOAN AMOUNT	AMOUNT LEVERAGED	JOBS CREATED/RETAINED	HISTORIC	
					TOTAL # LOANS RECEIVED	TOTAL AMOUNT RECEIVED
Aurora	Restaurant	30,000	74,000	2	14	698,650
Bon Homme					13	932,000
Brule	Restaurant	150,000	285,000	4	41	3,123,053
	Auto repair	80,000	120,000	4		
Buffalo						
Charles Mix	Vet clinic	100,000	400,000	7	52	2,782,940
Davison	Manufacturing	125,000	2,920,000	38	35	3,113,126
Douglas					23	1,147,000
Gregory	Funeral home	114,449	500,000	2	35	2,507,540
	Auto repair	90,000	731,704	5		
	Restaurant/Market	290,446	266,300	8		
Hanson					20	1,597,954
Hutchinson					40	2,106,041
Jerauld					15	865,000
Lyman	Fencing	78,000	272,000	2	3	123,000
Sanborn					7	450,000
Tripp	Eye clinic	100,000	300,000	5	26	1,085,500
Yankton	Event Center/Décor	100,000	419,874	6	85	5,412,554
	Shoe store	50,000		2		
	Restaurant	20,000	34,377	6		
	Catering	50,000	50,000	1		
Total		1,377,895	6,323,255	92	409	25,944,358

MPILP

COUNTY	TYPE	LOAN AMOUNT	AMOUNT LEVERAGED	JOBS CREATED/RETAINED	HISTORIC	
					TOTAL # LOANS RECEIVED	TOTAL AMOUNT RECEIVED
Aurora	Meat locker	380,000	5,798	9	1	380,000
Brule	Meat locker	138,000	15,720	12	2	222,995
	Meat locker	84,995		12		
Charles Mix	Meat locker	111,153	270,000	6	1	111,153
Davison	Meat locker	170,000	270,000	4	1	170,000
Douglas	Meat locker	100,000	39,274	12	2	300,000
	Meat locker	200,000		12		
Total		1,184,148	600,792	67	7	1,184,148



2023 Activities

	Aurora County	Bon Home County	Brule County	Buffalo County	Charles Mix County	Davison County	Douglas County	Gregory County	Hanson County	Hutchinson County	Jerauld County	Lyman County	Sanborn County	Tripp County	Yankton County
GIS Training & Support	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
GIS Tech Support	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
E911 Mapping	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Parcel Mapping & Training	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
County Zoning Maps	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Comprehensive Plan Mapping					X										
DFIRM (Flooding) Mapping					X				X						X
City Maps	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Internet Mapping	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Miscellaneous Maps	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Drainage Mapping					X				X						X